
**Third Quarter 2016
Report to Shareholders**



Farm Credit West

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Management's Discussion and Analysis

The following commentary is a review of the consolidated financial condition and results of operations of Farm Credit West, ACA and its subsidiaries (Farm Credit West). These comments should be read in conjunction with the unaudited third quarter 2016 consolidated financial statements and related notes included in this report, as well as the 2015 Annual Report to Shareholders. Shareholders may obtain copies of the Quarterly or Annual Report to Shareholders free of charge by calling 916-780-1166, or by writing to Farm Credit West, 1478 Stone Point Drive, Suite 450, Roseville, CA 95661, or by accessing our website at www.farmcreditwest.com.

The financial condition and results of operations of CoBank, ACB (CoBank), our funding bank, materially affect the risk associated with shareholder investments in Farm Credit West. Shareholders of Farm Credit West may obtain copies of CoBank's financial statements free of charge by calling 916-780-1166 or by writing to Farm Credit West, 1478 Stone Point Drive, Suite 450, Roseville, CA 95661, or by accessing CoBank's website at www.cobank.com.

Effective November 1, 2015, Farm Credit West, ACA acquired Farm Credit Services Southwest, ACA (Southwest) with chartered territory in Arizona and Imperial County, California in a stock-for-stock exchange. Southwest remains in existence as a wholly-owned subsidiary of Farm Credit West, and Southwest's PCA and FLCA subsidiaries remain direct wholly-owned subsidiaries of Southwest. Under the Plan of Merger, it is expected that ultimately the three Southwest legal entities will be merged into the corresponding Farm Credit West entities and Southwest will cease to exist. The combined Association is headquartered in Roseville, California. The primary reason for the stock exchange/merger was to ensure long-term stability by increasing the capital base and increasing portfolio and geographical diversification thus allowing the combined Association to withstand fluctuations in the agriculture markets. The Association also expects to realize operating efficiencies and cost savings. The effects of the stock exchange/merger are included in Farm Credit West's results of operations, balance sheet, average balances and related metrics beginning November 1, 2015.

Loan and Lease Volume

Loan and lease volume (net of sold loan participations) was \$9.3 billion at September 30, 2016, an increase of \$328 million since December 31, 2015. The increase was primarily due to a \$458 million increase in real estate loan volume. This increase was offset by a \$130 million decrease in production and intermediate-term loan volume.

In addition to the \$9.3 billion of loan and lease volume reported on our balance sheet at September 30, 2016, we serviced loans and leases totaling \$2.3 billion for other institutions.

Portfolio Quality

As shown in the following table, our loan quality statistics declined during the first nine months of 2016 due to an increase in nonaccrual loan volume.

	September 30, 2016	December 31, 2015	December 31, 2014
Nonadversely classified	96.0%	96.8%	97.1%
Adversely classified	4.0%	3.2%	2.9%

The outlook remains positive for most of the key commodities in our territory, although persistent unfavorable market conditions have weakened the financial position of some producers, particularly in the dairy and nursery segment of the portfolio.

Tree nuts are the largest commodity concentration in Farm Credit West's loan portfolio at 16.2%. Demand for almonds, walnuts and pistachios has softened and prices for all three major nut crops have declined although they remain above break-even levels for most borrowers.

Farm Credit West's dairy portfolio is the second largest commodity concentration in our loan portfolio at 13.7%. The 2016 economic outlook for the dairy industry remains weak as a result of ongoing increased global production and slowing world demand. In addition, the U.S. dollar has strengthened compared to other currencies and as a result, exports have stalled.

California has had five years of drought from 2010-11 to 2014-15, with the majority of Farm Credit West's lending territory classified by the U.S. Department of Agriculture (USDA) as experiencing extreme or exceptional drought conditions. While 2015-16 brought more normalized rainfall, 21 percent of California was still classified as "exceptional" drought as of September 27, 2016 according to the U.S. Drought Monitor. Prolonged drought conditions and potential impacts of the Sustainable Groundwater Management Act will likely have an impact on our loan portfolio.

Nonearning Assets

Nonearning assets (nonaccrual loan volume plus other property owned) totaled \$153.6 million at September 30, 2016, an increase of \$37.5 million from December 31, 2015. Year-to-date transfers into nonaccrual totaled \$69.5 million, repayments on nonaccrual loans totaled \$42.8 million while advances on nonaccrual loans totaled \$12.3 million. Transfers to nonaccrual during the third quarter were mostly related to nursery operations.

Allowance for Loan Losses

Our allowance for loan losses totaled \$57.0 million (0.61% of loan principal and interest) at September 30, 2016, an increase of \$11.8 million since December 31, 2015. The

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allowance is our best estimate of the amount of probable losses existing in, and inherent in, our loan portfolio as of the balance sheet date. We determine the allowance based on a regular evaluation of the loan portfolio, which generally considers recent historic charge-off experience adjusted for relevant factors. At September 30, 2016, net charge-offs totaled \$1.3 million compared to net charge-offs of \$4.2 million during the same period in 2015. Additionally, provision expense of \$13.1 million was recognized in the first nine months of 2016 as compared to \$10.7 million in the same period in 2015.

Credit Risk Management

To help manage and diversify credit risk, our credit risk management framework includes securitizing loans, obtaining credit guarantees, selling loan participation interests, limiting "hold" positions to amounts below legal lending limits, and prudently establishing individual lending limits based on asset quality. Our loan securitizations include the exchange of mortgage loans for Federal Agricultural Mortgage Corporation (Farmer Mac) guaranteed mortgage-backed securities, which are reported as investment securities on the accompanying consolidated balance sheet.

Net Income

Net income for the nine months ended September 30, 2016 was \$158.9 million with an annualized rate of return on average assets (ROA) of 2.23%. Net income for the first nine months of 2015 was \$130.6 million with an ROA of 2.28%. Because the Southwest merger occurred on November 1, 2015, the first nine months of 2016 include income and expense from Southwest that were not included in the same period last year. Following are the key changes in net income year-over-year:

- ❖ Net interest income increased by \$35.7 million, or 23%, to \$187.9 million during the first nine months of 2016 compared to the same period last year, mainly due to \$34.4 million in favorable volume variances. Average earning assets volume for the first nine months of 2016 was \$9.1 billion which was \$1.8 billion, or 24.5%, higher than the average volume of \$7.3 billion for the first nine months of 2015 due to strong loan growth and the merger with Southwest in November 2015.
- ❖ Total noninterest income increased by \$11.6 million to \$46.6 million during the first nine months of 2016 compared to the same period last year. The increase was primarily due to a \$7.5 million increase in CoBank patronage accruals, a \$2.1 million gain related to proceeds received on Southwest charged-off loans, an increase of \$0.9 million in patronage from other Farm Credit Associations and a \$0.8 million increase in appraisal fee income.

Offsetting the positive net income variances noted previously:

- ❖ Noninterest expense increased by \$16.7 million, or 36%, to \$62.5 million during the first nine months of 2016 from \$45.8 million during the first nine months of 2015. The increase was primarily due to a \$8.6 million increase in salaries and benefits, a \$3.5 million increase in the Farm Credit System Insurance Corporation (FCSIC) premiums, a \$2.0 million increase in information technology services and a \$0.7 million increase in occupancy and equipment expense, mostly as a result of the merger with Southwest.
- ❖ Provision for loan losses increased by \$2.4 million to \$13.1 million during the first nine months of 2016 compared to the same period last year as a result of increased risk in certain loans in the portfolio.

Preferred Stock

Our preferred stock program is a means of adding value to the customer relationship. This program enables customers to provide us with capital needed to support our growth, while the customer is paid an attractive dividend on their investment. The Farm Credit West stockholders approved an increase in the preferred stock program limit from \$200 million to \$500 million in 2013. While 500 million shares are authorized for issuance, Farm Credit West maintains an internal issuance limit based on regulatory and capital management considerations of 400 million. The preferred stock balance at September 30, 2016 was \$400 million, an increase of \$50 million from December 31, 2015. The per annum dividend rate is 2.00%. The dividend rate has not changed since November, 2011.

Future Payment Funds

At September 30, 2016, the customer-owned future payment funds decreased by \$1.0 million to \$425.9 million compared to \$426.9 million at December 31, 2015. The current economic cycle has enabled many of our customers to maintain high levels of liquid assets. Future payment funds represent voluntary advance conditional payments and are an interest-bearing funding source for the Association. We paid interest at an annual rate of 1.00% on these accounts during the first nine months of 2016. The interest rate on future payment funds has not changed since February, 2009.

Amounts of Capital and Capital Adequacy

In the past nine months, total members' equity increased \$204 million (11%) to \$2.0 billion primarily due to retained net income of \$158.9 million, an increase in preferred stock of \$50 million and other comprehensive income of \$0.2 million. These increases were partially offset by preferred stock dividends of \$5.5 million.

As shown in the following table, Farm Credit West has substantially exceeded each regulatory minimum capital

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requirement for all periods presented although ratios have declined from previous years due to significant loan growth.

Type of capital as % of risk-weighted assets	<i>For the quarter ended</i>			Regulatory Minimum
	Sept. 30, 2016	Dec. 31, 2015	Dec. 31, 2014	
Permanent capital	17.36%	17.54%	19.62%	7.00%
Total surplus	13.24%	13.54%	14.92%	7.00%
Core surplus	13.24%	13.50%	14.90%	3.50%

Forward-Looking Information

This discussion contains forward looking statements. These statements are not guarantees of future performance as future operations involve certain risks, uncertainties, and assumptions that are difficult to predict. Words such as "anticipates," "believes," "could," "estimates," "may," "should," or "will" are intended to identify forward-looking statements. These statements are based on management's assumptions and analyses made in light of experience and other historical trends, current conditions, and expected future developments. However, actual results and developments may differ materially from our expectations and predictions due to a number of risks and uncertainties, many of which are beyond our control. Readers are cautioned not to place undue reliance on these forward-looking statements. We will not update any forward-looking statements to reflect events or circumstances arising after they are made.

Certification

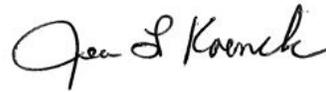
The undersigned certify that this report has been prepared under the oversight of the Farm Credit West Audit Committee, that it is presented in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief, and we have reviewed this report.



Joseph C. Airosso
Chairman of the Board of Directors



Mark D. Littlefield
President and Chief Executive Officer



Jean L. Koenck
Executive Vice President – Chief Financial Officer

November 3, 2016

Farm Credit West, ACA

Consolidated Balance Sheet

<i>(in thousands)</i>	September 30, 2016 (unaudited)	December 31, 2015
Assets		
Loans and leases	\$ 9,279,761	\$ 8,951,406
Less: allowance for loan and lease losses	<u>(57,000)</u>	<u>(45,200)</u>
Net loans and leases	9,222,761	8,906,206
Cash	2,873	7,159
Accrued interest receivable	99,187	57,318
Investment securities — available-for-sale	88,641	103,292
Investment securities — held-to-maturity	28,222	34,142
Investment in CoBank	273,919	271,801
Other property owned	3,513	5,831
Premises and equipment, net	33,178	28,194
Other assets	<u>75,723</u>	<u>80,678</u>
Total assets	<u>\$ 9,828,017</u>	<u>\$ 9,494,621</u>
Liabilities		
Note payable to CoBank	\$ 7,334,826	\$ 7,074,724
Future payment funds	425,854	426,887
Accrued interest payable	7,001	5,819
Patronage distribution payable	—	70,249
Other liabilities	<u>73,689</u>	<u>134,139</u>
Total liabilities	<u>7,841,370</u>	<u>7,711,818</u>
Members' Equity		
Preferred stock	400,658	350,595
Capital stock and participation certificates	5,146	4,998
Unallocated retained earnings	1,450,569	1,297,179
Additional Paid-in-Capital	133,312	133,312
Accumulated other comprehensive loss	<u>(3,038)</u>	<u>(3,281)</u>
Total members' equity	<u>1,986,647</u>	<u>1,782,803</u>
Total liabilities and members' equity	<u>\$ 9,828,017</u>	<u>\$ 9,494,621</u>

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit West, ACA
Consolidated Statement of Comprehensive Income

<i>(unaudited and in thousands)</i>	For the three months ended September 30		For the nine months ended September 30	
	2016	2015	2016	2015
Interest Income				
Loans and leases	\$ 84,463	\$ 67,718	\$ 251,998	\$ 197,048
Investment securities	1,162	1,464	3,655	4,566
Total interest income	85,625	69,182	255,653	201,614
Interest Expense				
Note payable to CoBank	23,160	15,515	64,421	45,563
Future payment funds	1,047	1,283	3,367	3,865
Total interest expense	24,207	16,798	67,788	49,428
Net interest income	61,418	52,384	187,865	152,186
Provision for loan losses	(4,768)	(5,846)	(13,050)	(10,697)
Net interest income after provision for loan losses	56,650	46,538	174,815	141,489
Noninterest Income				
Patronage income	10,604	8,247	34,075	25,628
Loan and other fees	2,543	2,372	7,470	6,697
Loan servicing income	510	648	1,659	2,048
Other noninterest income	153	208	3,435	661
Total noninterest income	13,810	11,475	46,639	35,034
Noninterest Expense				
Salaries and employee benefits	11,539	8,501	34,725	26,089
Information technology services	2,440	1,529	6,553	4,575
Occupancy and equipment	1,160	830	3,282	2,555
Farm Credit Insurance Fund premiums	3,181	1,820	8,552	5,097
FCA Supervisory and examination expense	515	297	1,546	1,071
Other operating expense	2,584	2,022	7,966	6,332
(Gain) Loss on other property owned, net	(3)	(7)	(147)	103
Total noninterest expense	21,416	14,992	62,477	45,822
Income before income taxes	49,044	43,021	158,977	130,701
Benefit from (Provision for) income taxes	(3)	(1)	(83)	(89)
Net income	\$ 49,041	\$ 43,020	\$ 158,894	\$ 130,612
Other Comprehensive Income				
Change in unrealized gain on investment securities - available-for-sale	(272)	(70)	(543)	(465)
Change in pension restoration plan unrecognized actuarial loss	262	125	786	377
Total comprehensive income	\$ 49,031	\$ 43,075	\$ 159,137	\$ 130,524

The accompanying notes are an integral part of these consolidated financial statements.

Farm Credit West, ACA

Consolidated Statement of Changes in Members' Equity

<i>(unaudited and in thousands)</i>	Preferred Stock	Capital Stock and Participation Certificates	Unallocated Retained Earnings	Additional Paid-in Capital	Accumulated Other Comprehensive Income	Total Members' Equity
Balance at December 31, 2014	\$ 320,544	\$ 4,130	\$ 1,201,239	\$ -	\$ 987	\$ 1,526,900
Comprehensive income			130,612		(88)	130,524
Preferred stock issued	115,573					115,573
Preferred stock retired	(90,554)					(90,554)
Capital stock and participation certificates issued		264				264
Capital stock and participation certificates retired		(210)				(210)
Preferred stock dividends declared and paid	5,012		(5,012)			—
Balance at September 30, 2015	<u>\$ 350,575</u>	<u>\$ 4,184</u>	<u>\$ 1,326,839</u>	<u>\$ -</u>	<u>\$ 899</u>	<u>\$ 1,682,497</u>
Balance at December 31, 2015	\$ 350,595	\$ 4,998	\$ 1,297,179	\$ 133,312	\$ (3,281)	\$ 1,782,803
Comprehensive income	-	-	158,893		243	159,136
Preferred stock issued	116,535					116,535
Preferred stock retired	(71,975)					(71,975)
Capital stock and participation certificates issued	-	394				394
Capital stock and participation certificates retired		(246)				(246)
Preferred stock dividends declared and paid	5,503		(5,503)			—
Balance at September 30, 2016	<u>\$ 400,658</u>	<u>\$ 5,146</u>	<u>\$ 1,450,569</u>	<u>\$ 133,312</u>	<u>\$ (3,038)</u>	<u>\$ 1,986,647</u>

The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

Note 1 – Organization and Operations

A description of the organization and operations of Farm Credit West, ACA and its subsidiaries (Farm Credit West), significant accounting policies followed, and the financial condition and results of operations as of and for the year ended, December 31, 2015 are contained in the 2015 Farm Credit West Annual Report to Shareholders. These unaudited third quarter 2016 financial statements should be read in conjunction with the 2015 Annual Report to Shareholders.

The accompanying financial statements contain all adjustments necessary for a fair presentation of the Association's interim financial condition and results of operations. Farm Credit West's accounting and reporting policies conform to accounting principles generally accepted in the United States of America (GAAP) and prevailing practices within the banking industry.

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations but could change the classification of certain items in the statement of cash flows.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to determine credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers, this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is evaluating the

impact of adoption on its financial condition and results of operations.

In January 2016, the FASB issued guidance entitled "Recognition and Measurement of Financial Assets and Liabilities." This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance is not expected to impact the Association's financial condition or its results of operations.

In August 2014, the FASB issued guidance entitled "Presentation of Financial Statements — Going Concern." The guidance governs management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. This guidance requires management to perform interim and annual assessments of an entity's ability to continue as a going concern within one year after the date the financial statements are issued or within one year after the financial statements are available to be issued, when applicable. Substantial doubt exists if it is probable that the entity will be unable to meet its obligations for the assessed period. This guidance becomes effective for interim and annual periods ending after December 15, 2016, and early application is permitted. The Association's management will be required to make its initial assessment as of December 31, 2016.

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of our contracts would be excluded from the scope of this new guidance. In August 2015, the FASB issued an update that defers this guidance by one year, which results in the new revenue standard becoming effective for interim and annual reporting periods beginning after December 15, 2017. The Association is in the process of reviewing contracts to determine the effect, if any, on the Association's financial condition or its results of operations.

Notes to Consolidated Financial Statements

Note 2 – Loans and Allowance for Loan Losses

A summary of loan principal outstanding follows.

<i>(in thousands)</i>	September 30, 2016	December 31, 2015
Real estate mortgage	\$ 5,494,907	\$ 5,050,955
Production and intermediate-term	1,700,404	1,772,030
Agribusiness:		
Processing and marketing	1,041,649	1,140,562
Farm related businesses	384,187	399,004
Loans to cooperatives	199,939	150,058
Rural infrastructure:		
Communication	113,088	108,892
Energy	78,236	69,985
Water and waste water	55,829	55,829
Rural residential real estate	102	105
Direct financing leases	211,420	203,986
Total loans	\$ 9,279,761	\$ 8,951,406

At September 30, 2016, Farm Credit West had \$3.1 billion in unused commitments to extend credit and \$61.6 million in letters of credit.

An analysis of changes in the allowance for loan losses is shown below.

<i>For the nine months ended September 30, (in thousands)</i>	2016	2015
Balance at beginning of year	\$ 45,200	\$ 37,300
Provision for loan losses	13,050	10,697
Charge-offs	(1,592)	(4,336)
Recoveries	342	139
Balance at September 30,	\$ 57,000	\$ 43,800

Farm Credit West purchases and sells loan participations with other parties in order to diversify risk, manage loan volume and comply with FCA regulations. The following tables present information regarding participations purchased and sold. Participations purchased volume includes loan syndications where Farm Credit West is a lending member.

<i>September 30, 2016 (in thousands)</i>	Participations Purchased		
	Farm Credit Institutions	Non-Farm Credit Institutions	Total
Real estate mortgage	\$ 422,556	\$ 5,023	\$ 427,579
Production and intermediate-term	—	3,503	3,503
Agribusiness	778,820	111,383	890,203
Rural infrastructure	247,153	—	247,153
Total participations purchased	\$ 1,448,529	\$ 119,909	\$ 1,568,438

<i>September 30, 2016 (in thousands)</i>	Participations Sold		
	Farm Credit Institutions	Non-Farm Credit Institutions	Total
Real estate mortgage	\$ 1,163,680	\$ 2,114	\$ 1,165,794
Production and intermediate-term	440,316	—	440,316
Agribusiness	147,217	—	147,217
Direct financing leases	215,089	—	215,089
Total participations sold	\$ 1,966,302	\$ 2,114	\$ 1,968,416

The following table presents allowance information concerning impaired loans. Impaired loans include nonaccrual loans, accruing restructured loans and loans past due 90 days or more and still accruing interest.

<i>(in thousands)</i>	Sept. 30, 2016	December 31, 2015
Impaired loans with related allowance	\$ 69,269	\$ 37,396
Impaired loans with no related allowance	99,239	90,512
Total impaired loans	\$ 168,508	\$ 127,908
Allowance on impaired loans	\$ 19,860	\$ 15,544

The following table presents average impaired loans and interest income recognized on impaired loans.

<i>For the nine months ended September 30, (in thousands)</i>	2016	2015
Average impaired loans	\$ 141,032	\$ 93,445
Interest income recognized on impaired loans	\$ 5,675	\$ 2,592

Notes to Consolidated Financial Statements

A restructuring of a loan constitutes a troubled debt restructuring (TDR) if, for economic or legal reasons related to the debtor's financial difficulties, the Association grants a concession to the debtor that it would not otherwise consider. During the first nine months of 2016, no loan restructuring transactions were deemed to be troubled debt restructurings.

There were no TDRs that occurred within the previous 12 months for which there was a subsequent payment default during the nine months ended September 30, 2016 or at December 31, 2015.

TDRs outstanding at September 30, 2016 totaled \$20.1 million, of which \$6.9 million were in nonaccrual status. At December 31, 2015, TDRs outstanding totaled \$22.6 million, of which \$8.4 million were in nonaccrual status.

Additional commitments to lend to borrowers whose loans have been modified in a TDR were \$1.0 million at September 30, 2016 and less than \$0.1 million at December 31, 2015.

The following tables provide an age analysis of past due loans including interest.

<i>Principal and interest September 30, 2016 (in thousands)</i>	Not Past Due or Less Than 30 Days Past Due	Total Past Due	Total Loans
Real estate mortgage	\$ 5,512,175	\$ 48,896	\$ 5,561,071
Production and intermediate-term	1,692,047	29,798	1,721,845
Agribusiness	1,625,788	9,104	1,634,892
Rural infrastructure	247,620	—	247,620
Rural residential real estate	102	—	102
Direct financing leases	210,920	500	211,420
Total loans	\$ 9,288,652	\$ 88,298	\$ 9,376,950

<i>Principal and interest September 30, 2016 (in thousands)</i>	30-89 Days Past Due	90 Days or More Past Due	Total Past Due
Real estate mortgage	\$ 8,271	\$ 40,625	\$ 48,896
Production and intermediate-term	9,868	19,930	29,798
Agribusiness	1,147	7,957	9,104
Direct financing leases	407	93	500
Total loans	\$ 19,693	\$ 68,605	\$ 88,298

<i>Principal and interest December 31, 2015 (in thousands)</i>	Not Past Due or Less Than 30 Days Past Due	Total Past Due	Total Loans
Real estate mortgage	\$ 5,043,638	\$ 44,473	\$ 5,088,111
Production and intermediate-term	1,762,496	20,228	1,782,724
Agribusiness	1,687,131	9,711	1,696,842
Rural infrastructure	235,018	—	235,018
Rural residential real estate	105	—	105
Direct financing leases	203,898	87	203,985
Total loans	\$ 8,932,286	\$ 74,499	\$ 9,006,785

<i>Principal and interest December 31, 2015 (in thousands)</i>	30-89 Days Past Due	90 Days or More Past Due	Total Past Due
Real estate mortgage	\$ 7,275	\$ 37,198	\$ 44,473
Production and intermediate-term	7,578	12,650	20,228
Agribusiness	8,238	1,473	9,711
Direct financing leases	9	78	87
Total loans	\$ 23,100	\$ 51,399	\$ 74,499

Note 3 – Investment Securities

The following is a summary of Farmer Mac agricultural mortgage-backed securities held by Farm Credit West.

<i>(dollars in thousands)</i>	Mortgage-Backed Securities — Available-for-Sale				Weighted Average Yield
	Amortized Cost	Gross Unrealized Gains	Unrealized Losses	Fair Value	
September 30, 2016	\$ 86,892	\$ 1,749	\$ —	\$ 88,641	4.07%
December 31, 2015	101,000	2,292	—	103,292	3.99%

<i>(dollars in thousands)</i>	Mortgage-Backed Securities — Held-to-Maturity				Weighted Average Yield
	Amortized Cost	Gross Unrealized Gains	Unrealized Losses	Fair Value	
September 30, 2016	\$ 28,222	\$ 653	\$ —	\$ 28,875	3.79%
December 31, 2015	34,142	840	—	34,982	3.69%

Substantially all mortgage-backed securities have contractual maturities in excess of ten years. However, expected and actual maturities for mortgage-backed securities will typically be shorter than contractual maturity due to scheduled and unscheduled payment activity affecting the loans underlying such securities.

None of Farm Credit West's investment securities are in an unrealized loss position at September 30, 2016. Accordingly, no investment security impairment has been recorded.

Notes to Consolidated Financial Statements

Note 4 – Members' Equity

Preferred Stock

Farm Credit West is authorized to issue 500 million shares of class H preferred stock but has an internal issuance limit set at 400 million shares. Purchases may be made by individuals or entities that hold, at the time of their purchase of preferred stock, legal title to, or beneficial interest in, shares of any class of Farm Credit West common stock or participation certificates. Preferred stock is unprotected and "at-risk." Retirement of preferred stock upon the holder's request is at the sole discretion of the Board, or by Farm Credit West's president when consistent with authority delegated by the Board.

The preferred stock dividend rate is a per annum rate which is subject to change each calendar month. For any particular month, the dividend rate shall not exceed 8% nor be less than the federal funds rate. The preferred stock dividend rate was 2.00% during the first nine months of 2016 and the average preferred stock dividend rate was 2.00% for the full year in 2015.

Common Stock

Farm Credit West issues the following classes of common stock: class C common stock, class F participation certificates, and under certain circumstances, nonvoting class A common stock. Such equities are unprotected and "at-risk." At-risk equities can only be retired: 1) with the express approval of the Farm Credit West Board of Directors, and only if the capitalization requirements described below have been met; or 2) by Farm Credit West's president when consistent with authority delegated by the Board. At September 30, 2016, the required common investment was \$1 thousand per voting stockholder. Customers with multiple loans satisfy their equity ownership requirement with a single \$1 thousand cash investment.

Capital Adequacy

Farm Credit Administration capital adequacy regulations require all Farm Credit associations to achieve permanent capital of 7% of risk-adjusted assets and off-balance-sheet commitments. Failure to meet the 7% capital requirement can initiate certain mandatory and possibly additional discretionary actions by the regulator that, if undertaken, could have a direct material effect on our financial statements. Associations are prohibited from reducing permanent capital by retiring stock or making certain other distributions to shareholders unless prescribed capital standards are met. Farm Credit regulations also require that additional minimum capital standards be achieved. These standards require all System institutions to achieve and maintain ratios of total surplus as a percentage of risk-adjusted assets of 7% and core surplus as a percentage of risk-adjusted assets of 3.5%. For the quarter ended September 30, 2016, Farm Credit West's permanent capital,

total surplus, and core surplus ratios were 17.36%, 13.24%, and 13.24%, respectively.

Accumulated Other Comprehensive Loss

The following tables present the activity in the accumulated other comprehensive loss, net of tax, by component.

<i>(in thousands)</i>	Unrealized Gains on Investments Available for Sale	Pension and Other Plans	Accumulated Other Comprehensive Gain (Loss)
Balance at December 31, 2015	\$ 2,292	\$ (5,573)	\$ (3,281)
Other comprehensive income (loss) before reclassifications	(543)	786	243
Amounts reclassified from other comprehensive income (loss)	—	—	—
Net current period comprehensive income	<u>(543)</u>	<u>786</u>	<u>243</u>
Balance at September 30, 2016	<u>\$ 1,749</u>	<u>\$ (4,787)</u>	<u>\$ (3,038)</u>

<i>(in thousands)</i>	Unrealized Gains on Investments Available for Sale	Pension and Other Plans	Accumulated Other Comprehensive Gain (Loss)
Balance at December 31, 2014	\$ 3,546	\$ (2,559)	\$ 987
Other comprehensive income (loss) before reclassifications	(465)	377	(88)
Amounts reclassified from other comprehensive income (loss)	—	—	—
Net current period comprehensive income	<u>(465)</u>	<u>377</u>	<u>(88)</u>
Balance at September 30, 2015	<u>\$ 3,081</u>	<u>\$ (2,182)</u>	<u>\$ 899</u>

Note 5 – Fair Value Measurements

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. For additional information, see Note 2 to the 2015 Annual Report to Shareholders – Summary of Significant Accounting Policies.

Notes to Consolidated Financial Statements

Assets measured at fair value on a recurring basis are summarized below. There were no other assets and no liabilities measured at fair value on a recurring basis for the periods presented.

<i>(in thousands)</i>	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets:				
Assets held in trusts for nonqualified benefit plans				
September 30, 2016	\$ 3,234			\$ 3,234
December 31, 2015	\$ 3,513			\$ 3,513
Investment securities – available-for-sale				
September 30, 2016			\$ 88,641	\$ 88,641
December 31, 2015			\$103,292	\$103,292

The tables below represent a reconciliation of Farm Credit West's investment securities – available-for-sale measured at fair value on a recurring basis.

<i>(in thousands)</i>	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)	
	Investment securities – available-for-sale	
	2016	2015
Balance at June 30,	\$ 92,420	\$ 114,306
Unrealized (losses) gains included in other comprehensive (loss) income	(272)	(70)
Settlements	(3,507)	(3,041)
Balance at September 30,	<u>\$ 88,641</u>	<u>\$ 111,195</u>

<i>(in thousands)</i>	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)	
	Investment securities – available-for-sale	
	2016	2015
Balance at beginning of year	\$ 103,292	\$ 127,545
Unrealized (losses) gains included in other comprehensive (loss) income	(543)	(465)
Settlements	(14,108)	(15,885)
Balance at September 30,	<u>\$ 88,641</u>	<u>\$ 111,195</u>

Assets measured at fair value on a non-recurring basis are summarized in the following table. There were no other assets and no liabilities measured at fair value on a non-recurring basis for the periods presented.

<i>(in thousands)</i>	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)	Total Fair Value	Total (Losses)/Gains Incurred During the Year
Assets:			
Nonaccrual loans, net of related specific allowance			
September 30, 2016	\$ 49,409	\$ 49,409	\$ (2,114)
December 31, 2015	21,852	21,852	(16,669)
Other property owned, appraised value			
September 30, 2016	\$ 4,310	\$ 4,310	\$ 218
December 31, 2015	6,958	6,958	24

Valuation Techniques

As more fully discussed in Note 2 to the 2015 Annual Report to Shareholders, the FASB established a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represents a brief summary of the valuation technique used by Farm Credit West for assets and liabilities subject to fair value measurement. For a more complete description, see Notes to the 2015 Annual Report to Shareholders.

Assets held in Trust: Assets held in trust for nonqualified benefit plans are related to supplemental retirement plans and are generally classified under Level 1 and 2. The trust assets held by Farm Credit West include cash, money market funds and mutual funds that have quoted market prices in an active market and are therefore classified within Level 1.

Investment Securities: Where quoted prices are available in an active market, available-for-sale securities would be classified as Level 1. If quoted prices are not available in an active market, the fair value of securities are estimated using pricing models, quoted prices for similar securities received from pricing services or discounted cash flows. Generally, these securities would be classified as Level 2. This would include certain mortgage-backed and asset-backed securities. Where there is limited activity or less transparency around inputs to the valuation, the securities are classified as Level 3. Securities classified as Level 3 include Farm Credit West's mortgage-backed securities issued by the Federal Agricultural Mortgage Corporation.

Farm Credit West's held-to-maturity investment securities are carried at amortized cost and, as such, are not included here.

Loans Evaluated for Impairment: For certain loans evaluated for impairment under FASB impairment guidance, the fair value was based on the underlying real estate collateral for collateral-dependent loans. At September 30, 2016, substantially all of the Association's impaired loans that are recorded at fair value are secured by real estate. The

Notes to Consolidated Financial Statements

fair value measurement process uses appraisals performed by independent licensed appraisers and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, certain of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established and loans are reported at fair value.

Other Property Owned: The process for measuring the fair value of other property owned involves the use of appraisals or other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

Note 6 – Income Taxes

Farm Credit West, ACA conducts its business activities through its wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through the wholly-owned Farm Credit West, FLCA and Southwest, FLCA subsidiaries which are exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through the wholly-owned Farm Credit West, PCA subsidiary and Southwest, PCA subsidiary. As with the PCA subsidiaries, the Farm Credit West, ACA and Southwest, ACA holding companies are subject to income tax. Farm Credit West operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Farm Credit West can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock, or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends.

Note 7 – Subsequent Events

The Association has evaluated subsequent events through November 3, 2016, which is the date the financial statements were issued. No subsequent event items met the criteria for disclosure.